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TO: Representative Joseph M. Souki
Chair, Committee on Transportation
Via Email: TRNtestimony@Capitol.hawaii.gov

FROM: Gary M. Slovin

DATE: February 7, 2012

RE: **H.B. 2017 – Relating to The Motor Vehicle Rental Industry**
Hearing Date: Wednesday, February 8, 2012 at 9:00 a.m.
Conference Room 309

Dear Chair Souki and Members of the Committee on Transportation:

I am Gary Slovin testifying on behalf of EAN Holdings, LLC, operating Enterprise Rent-A-Car, Alamo Rent-A-Car and National Car Rental in Hawaii (collectively referred to as "Enterprise").

Enterprise submits **comments** on H.B. 2017 which provides that lessors may pass on vehicle title, plate, registration, and inspection costs to lessees.

At the time Enterprise supported this measure, and a similar measure last session, Enterprise was not in a position to recapture a reasonable amount of the vehicle title, plate, registration and inspection costs it was entitled to under the present law because of its computer software. However, recently, Enterprise has been able to develop software to resolve this issue and we believe the other rental car companies are in the same position. Accordingly, Enterprise believes this legislation is no longer needed, and recommends that the bill be deferred.

Thank you for the opportunity to submit testimony on this measure.